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## PKV Profile

### PKV MANAGEMENT CONSULTING

PKV IS A SPECIALIST, MANAGEMENT AND TECHNOLOGY CONSULTING ORGANIZATION WITH OFFICES IN FLORIDA AND THE UNITED KINGDOM.

PKV PRINCIPALS HAVE EXTENSIVE EXPERIENCE IN:

- State and Local Government
- Web- and e-Government Services
- International Organizations
- Professional Associations
- Biosecurity, Risk Management and Communications
- Healthcare and Pharmaceuticals
- Agriculture and Consumer Affairs
- Environmental Safety and Regulation.

PKV consulting teams typically combine domain experts with highly experienced information technology consultants and engineers. Teams use well-tested methods for the capture, design and implementation of systems, with the overriding business objective of ensuring the best, most productive fit between organizations and their technologies.

PKV specializes in developing and implementing solutions to challenges typical of complex, tightly regulated business environments. These challenges often come from periods of rapid, organic, organizational, growth, change or outsourcing.

PKV likes to see projects through “end-to-end”, which means it knows not only how to start engagements, but also to bring them to a successful conclusion, by means of good project and risk management.

PKV operates in a number of world languages, including English, French, German, Spanish and Arabic.

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## **PKV SPECIAL SKILLS**

**PKV OFFERS SPECIAL SKILLS** IN knowledge management techniques and tools that enable enhanced organizational performance and increased customer satisfaction.

## **PKV CLIENTS**

**PKV CLIENTS** include state federal and international government departments and agencies, advanced research institutions and large corporations.

## **PKV CURRENT PROJECTS**

**PKV CURRENT PROJECTS** address needs such as:

- “E”-government
- Permitting
- Tax collection
- Emergency preparedness and risk communications
- Regulatory document management
- Human resource management.

Of these, most have an on-line or “e” component.

## **PKV STRENGTHS**

PKV’s strengths lie in its integrity, independence, experience and in the operational quality of its results. For the PKV client, these results mean reliability, responsiveness and good value.

### **The Changing Business Environment**

For many years, the impact of information and communications technologies has been predicted to revolutionize business. PKV believes that only now are the true effects of the new technologies really being identified. In some ways, the only certainty we face is that nothing is now certain.

Public and private organizations are currently confronted with:

- 1) rapidly changing and often unpredictable customer needs
- 2) complex and sensitive regulatory and policy demands
- 3) strong fiscal constraints and pressures to do more with less
- 4) new organizational opportunities, driven by technical and scientific advance
- 5) increased dependency on “at risk” organizational core knowledge held by aging core staff
- 6) increasingly high turn-over in middle and lower tier positions.

## Recent PKV Projects

Recent successful PKV project implementations include: environmental permitting; documenting “at risk” phosphate industry mining, manufacturing, and remediation processes; deploying global standards in animal health; and distributed use of key documents in finance and accounting.

## Methodology

The PKV methodology includes three main steps:

- ✚ Analysis
- ✚ Specification
- ✚ Realization.

**Analysis:** PKV identifies the opportunities and needs, applying “value audit” skills to the organization’s mission, culture and work processes. PKV stimulates and evaluates the client’s own expertise and then applies its own. PKV listens — hence “audit” — then suggests.

**Specification:** a plan for change is created with the client, outlining the proposed solutions, under the rubric “organizational technology”.

**Realization:** the plan is executed. Performance criteria for measuring its progress and impact are defined and implemented, as part of the overall engagement.

## PKV Origins

PKV was created out of the Leadership Technologies Group of the Florida Center for Public Management at Florida State University (FSU) when PKV’s principals, with FSU support, took the Group private.